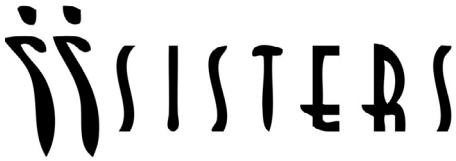


## CLASSIFIED

### POSITION OFFERED



#### APPAREL CORPORATE SALES DIRECTOR

Established and branded L.A. based manufacturer of better contemporary women's apparel seeks an in house Corporate Sales Director. Candidates must have 2-5 years' experience, be able to manage 9 national showrooms & travel.

#### Must have sales experience with:

Majors · Private Labels · Catalogs · Specialty Stores · etc.

#### Responsibilities:

- Establish relationships and build businesses with new accounts.
- Develop strategies for sales growth.
- Develop a deep understanding of each account
- Take ownership over assigned accounts and maintain full accountability over sustaining + growth accts.
- Attend various trade shows.
- Participate in product development as it relates to assigned accounts.
- Review sales reports, discuss with buyers, and make recommendations.

Send Resume to: [APPARELHR@YAHOO.COM](mailto:APPARELHR@YAHOO.COM)

#### YOUNG CONTEMPORARY WOMEN'S DESIGNER

Contemporary brand seeking a inventive and creative women's designer to join our creative team.

\*Korean & English required\*

We are looking for a meticulous, detail-oriented individual with excellent design skills & knowledge of the industry. We are a fast paced, young & hip company with a beautiful edgy garment. Should know garment construction to handle the design process from concept to development as well as trim and fabric sources. If you have a good eye for elegant dye and wash treated garments, this will set you apart. It's a fun atmosphere to work in with tons of potential.

Excellent compensation and benefits based on experience.

Send Resume to: [INGRIDEVIKLUND@GMAIL.COM](mailto:INGRIDEVIKLUND@GMAIL.COM)



#### SALES PERSON

Falcon & Bloom is looking for a dynamic sales person to work with better specialty stores for the west coast. Must have at least 3 years' experience with an established following and willing to travel.

Send resume to:  
[SUSAN.FALCONANDBLOOM@GMAIL.COM](mailto:SUSAN.FALCONANDBLOOM@GMAIL.COM)

#### INSIDE SALES REPRESENTATIVE

Music Merchandising Company located in Hollywood, is hiring an Inside Sales Rep.

FT M-F Salaried Position @ 40-50K Annual + Benefits

#### Responsibilities:

- Expanding our client's presence in the retail market through the proactive development of their product.
- Generating sales leads by networking, cold-calling prospects and building relationships as part of a coordinated sales strategy.
- Proactively update customers on new artists as well as produce new lines for seasonal sales promotions.
- Meet and exceed sales and retention targets for assigned territory.
- Research market, competitors, and pricing to develop sales pitches for our lines.
- Participate with marketing activities, such as social media, email campaigns, trade show prep, etc.

#### Requirements:

- 4-6 years of exp working directly with big box retailers
- Exceptional written and verbal communication skills
- A self-starter with a can-do attitude and service oriented approach
- 4-6 years of strong data entry experience, knowledge in EDI a plus.
- Excellent MS office Skills (Excel, Word, Outlook)

Send Resume to:

[USREUMES@GLOBALMERCHSERVICES.COM](mailto:USREUMES@GLOBALMERCHSERVICES.COM)

#### KRISTI HARRIS SALES

A multi-line accessories showroom is looking for a full time showroom assistant. Job entails; sales support, frequent travel, merchandising, order entry, packing/unpacking samples. Heavy lifting of 50 lbs. or more may be required. Must be proficient in Photoshop, Excel, Microsoft office, Outlook. Individual must possess professional office skills: answering phones and interacting with clients. A passion for fashion; clothing & accessories is required along with the ability to use social media to attract new customers.

Email Resume to: [SHOWROOM@KRISTIHARRIS.COM](mailto:SHOWROOM@KRISTIHARRIS.COM)  
or fax 213-683-1461



#### SHOWROOM SALES REP

Focus Showroom is looking for a dynamic sales person to work on some exciting brands from Europe, as well as strong established, US brands.

If you are seeking a great working environment, have specialty store relationships and 2+ years experience, we would love to meet you! Please send resume to: [SYLVANA@FOCUSSHOWROOM.COM](mailto:SYLVANA@FOCUSSHOWROOM.COM)

YOUR AD HERE

email your ad to: [greensheet@extrasecretary.com](mailto:greensheet@extrasecretary.com)

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**POSITION OFFERED**

**SALES ASSISTANT - JR./MISSY SHOWROOM**  
 Seeking a full time Sales Assistant. Must have leadership qualities & be a self-starter. Individual will be responsible for photos, organizing samples, working with customer service, interact with buyers, handling e-mails, do follow up on purchase orders and data entry. Must have excellent organizational skills and fluent in Photoshop, MS Word & Excel. **Please contact: miriaya2@yahoo.com**

**PATTERN-MAKER/SAMPLE-MAKER**  
**Experienced Pattern-maker/Sample-maker**, needs to understand: draping from sketch, fit, construction evening wear techniques, be open-minded and understand the importance of deadlines. Requires examples of work.  
**Email: tblaake@gmail.com or call 423.995.0450**


**SHOWROOM WANTED**

**HIGH END WOMEN'S SHOWROOM**  
 mix of contemporary cross over looking to share space in Cooper Bldg. or New Mart.  
**Email: TBLAAKE@GMAIL.COM OR CALL 423.995.0450**

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**SHOWROOM/OFFICE FURNITURE & EQUIPMENT**  
 Furniture, Z rolling racks, refrigerator, computers, computer monitors, printer/fax/scanner, 4 complete desk set ups, and much more!  
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<b>HAIR SHOP, ETC. -</b> Hair, Nails, Wax, Massage Therapy, Supplies B-232.....213.622.8138	<b>BAKERY NOSH</b> Bakery, Breakfast, Lunch, Catering B203.....213.622.6245

**REP WANTED**

  
**SHOWROOM SALES REP**  
 New start up looking for experienced rep. Big D Apparel specialize in sports graphics t-shirts that are unique and colorful. **Contact: Dexter Morrison 503.839.4520 or Email: dexsports@comcast.net | Facebook: BigDApparel.net**

**EXPERIENCED MODEL**

	<b>Emmy Newman</b>
	<b>MODEL</b>
	Bust: 33 Waist: 26.5 Hips: 34 Height: 5' 6"
	emmyelisabethnewman@gmail.com Valley Glen 650-248-3833
	Lifestyle Swimwear Fit Model Fashion

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**chip@ccl-itc.com**  
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 Servicing downtown LA area.  
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<b>MONA TAILOR</b> Men & Women Clothing Alterations CMC Olympic Bridge CGA11.....213.746.3340	 <b>SOLEIL BEAUTY SALON</b> <b>Full Service Salon and Spa</b> 901 South Main Street Los Angeles, CA 90015 info@soleilbeautysalon.com tel: 213-593-9090
<b>CCL IT CONSULTING</b> Computer Repair/Networking Chip Laza.....213.222.6225 chip@ccl-itc.com	