

GREEN eco-friendly recycled paper SHEET

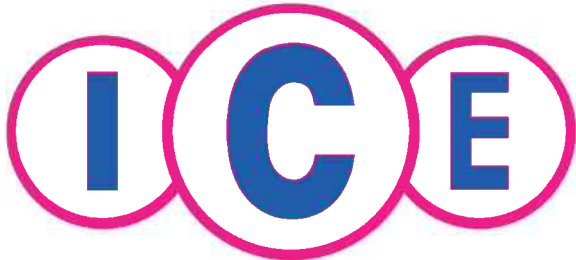
Rather **GO** & **GREEN**
than be **GREEN**

TUESDAY, FEBRUARY 15, 2011

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C L A S S I F I E D

POSITIONS OFFERED



Premier Australian Fashion retailer and wholesaler **ICE Design** is looking for an experienced BUYER to select the latest LA fashion trends and liaise with wholesalers in LA. The buyer will be sourcing stock, negotiating prices in downtown LA district and efficiently coordinate the delivery of all items to the Head Office in Sydney. The buyer will be required to report weekly on the fashion bestsellers in the retail stores in LA. The ideal candidate will possess: Minimum 2 years buying experience, preferably in women's fashion, an eye to recognize fashion trends and bestsellers and report these to Head Office; ability to work independently, strong communication and negotiation skills, attention to detail, excellent organizational skills, multi task and handle competing priorities and aptitude to manage a challenging workload deadlines.

Please email applications to marie@icedesign.com.au
Visit our website at www.icedesign.com.au



Joey Showroom is a highly reputable multi-line showroom, representing brands such as Black Halo, Maggie Ward, House of Harlow Sunglasses/Handbags, Camilla, Romygold, just to name a few, is seeking a Sr. Account Executive. Applying candidates should carry positive characteristics (i.e. the ability to multi-task, work in a fast paced environment, self-motivated, highly organized). Applicants are required to obtain an understanding of the contemporary fashion market, as well as a working knowledge of both major department and specialty stores.

Current relationships with West Coast buyers is an A+, especially those of the major department stores.

Requirements:

Minimum of 3 years experience working in the wholesale fashion Industry.
The Willingness to travel on the road. Therefore, you must have a current registered drivers license.
Must be willing to work weekends during all major markets.
Strong communication skills, both via email and phone.

Responsibilities include:

Helping to Manage and grow the assigned territory
Strengthen and build existing relationships with current account base as well as targeting new accounts.
Reaching sales goals and working to assist other team members as needed.

Please submit cover letter, salary requirements and resume to info@joeyshowroom.com

REP WANTED

Affliction Clothing, an established and leading brand in the knit market for over 6 yrs, seeks a New York sales rep to start immediately. Individual would ideally live on the East Coast but will consider a candidate to work out of corporate CA office.

Individual must possess the following:

- Specialty store experience on East Coast
- Must have wholesale exp (showroom and road exp a +)
- Ability to open new accounts and maximize territory
- Road travel required

Base + commission. Please email resumes to:
Dlinsmayer@afflictionclothing.com

Emerging boutique swim line seeks a rep with a minimum 2 yrs swim market exp. Road work required.
email louise@limeadecalifornia.com

POSITIONS OFFERED

Production Manager Children's Industry

Inventory/contractors/ordering fabric and trim understanding patterns/markers & cutting pattern markers. Place cut orders. Multi task & computer savvy (excel). Must be organized. Must be good driver w/ reliable car to run some errands. Benefits available.
Please email: citythreadsjoe@aol.com

We're currently looking for a Key Accounts/Rep

Liaison with exp to handle the following tasks:
Provide intensive customer care to Key Accounts
Handle Key Accounts spec sheets, compliance, buyer/ Rep correspondence
Follow up with production on delivery and special reqs.
Key Accounts data entry
Key Accounts set up as EDI – coordinate with EDI Coordinator for all requirements
Process sample/development request for key accounts
Track e-mail updates required from Key Accounts
Preparation for Tradeshow – handle sample tagging, barcoding, etc.
Preparation of reports in Excel
Prepare sales data reports to provide analysis as required.
Assist with sales/sample projects as assigned.
Other duties as assigned.
Must be detail oriented, highly organized, able to multi task w/ excellent follow through, problem solving and ability to work independently. Key accounts experience a must. Benefits include: Medical, dental, 401K, sick time, vacation and holidays.
Submit your resume to: hr@classicconcepts.net

GIFT SHOW SPACE AVAILABLE

Wear On Specialty Gift Show, March 18th Ontario Convention Center 10 X 10 space \$70.00 Great for designers that specialize in specialty and boutique shops.
Email: warmholidays@aol.com

SITUATION WANTED

Experienced Sales Pro in Junior, Contemporary, and Accessories Market available for upcoming Las Vegas and New York trade shows.
Please Contact Leslie 310.567.5838

C L A S S I F I E D

Check out our new blog www.extrasecretary.com

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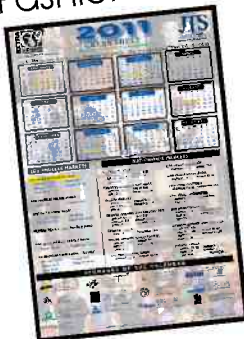
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THE 2011 Fashion Calendars are Here!



with Los Angeles Market dates & Market dates nationwide

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