

# GREEN SHEET

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MONDAY NOVEMBER 4, 2013

## CLASSIFIED

### POSITION OFFERED

**Sales Rep** wanted For Multi Line Showroom in the New Mart. Looking for a highly motivated individual, road work is a must. Salary + commission, health benefits available. Exp preferred, but not required. Must have a valid CA driver's license & auto insurance. Do not call, please send resume to: [projectdlusa@gmail.com](mailto:projectdlusa@gmail.com)

Seeking full time **Sales Assistant**. Must have leadership qualities & be a self-starter. Responsible for photos, organizing samples & showroom. Also, customer service buyer interaction & emails purchase order follow up, data entry. Must have excellent organizational skills, fluency in Photoshop, MS Word & Excel. Experience is required. Email resume with salary history to: [jobap1825@gmail.com](mailto:jobap1825@gmail.com)

**SEEKING WOMEN'S APPAREL SALES MANAGER**  
Knitwear wholesaler and manufacturer creating contemporary branded and private label women's wear is seeking an established **IN HOUSE OR INDEPENDENT SALES REP** with 3-5 years' experience in sales. Applicant **MUST** have current working relationships with specialty stores, chains and majors.

- Relationships at the Buyer, DMM and/or GMM level.
- Experience specific to selling contemporary apparel to department stores and specialty chains for a volume brand and / or private label wholesale company
- Set up appointments & attend shows across the US
- Excellent closing skills
- Ability to identify & define trends in the marketplace
- This is a Paid Position DOE + Commission 15%

To apply please email: [anthea@missmorenala.com](mailto:anthea@missmorenala.com) your cover letter, resume and contact information for consideration. **NO CALLS.**

### RETAILER COORDINATOR

Three Dots, an Orange County Clothing Company is looking for a Retail Coordinator for the West Coast territory. This candidate will drive retail sales in assigned territory and increase Three Dots exposure in stores. Responsibilities include but not limited to: merchandise selling floors to meet Three Dots and store's standards, communicate product feedback from customers and store personnel, and identify and execute strategies for increasing sales and exposure in stores. This candidate will also be responsible for store events and product knowledge seminars.  
Please submit resume and salary history to: [resumes@threedots.net](mailto:resumes@threedots.net) or fax: 714.698.1365

### POSITION OFFERED

**DARLENE SHOWROOM** : Seeking sales professional for multi-line showroom with a well-established luxury brand. Must have 2-3 year experience in West Coast better contemporary market with account following.  
Road and showroom sales. Salary + commission.  
Email resume to: [darlene@showroom701.com](mailto:darlene@showroom701.com)

### Spirit Activewear

Well known resort garment dye company and home of the Spirit Activewear Football jersey is looking for a part time assistant.  
Duties would include market prep, market calls, account follow up. Please email your resume to: [michele@spiritactivewear.com](mailto:michele@spiritactivewear.com)  
No calls please.



Diane Levin Sales, Inc.

Seeking Sales Representative for Contemporary Women's Showroom. Responsible for managing West Coast territory for 3-4 brands.  
Minimum three years showroom experience with developed specialty boutique and department store relationships. Must be a motivated, team player with ability to multi-task. Salary + commission. Email resume in confidence: [diane@dianelevinsales.com](mailto:diane@dianelevinsales.com)

### PTMIMAGES®

#### Inside Company Sales Representative

Great opportunity to join a well-established Home Décor Company who is offering several positions and is **open to candidates with Garment & Home Décor Backgrounds**. Wholesale Experience a must. Seeking enthusiastic & energetic sales people who are experienced in developing new business through building relationships & leveraging existing relationships.

#### **Ideal candidates must have the following attributes:**

- Must have a positive attitude
- Excellent communication skills
- Professional Attitude/ Self Motivated/ Assertive
- Must be enthusiastic and energetic
- Must love the phone
- Ability to generate new business
- Ability to build and retain relationships

#### **Primary Responsibilities:**

- Penetrate & develop the majors and discounters, off price retail accounts & new prospects through relationship building
- Identify & develop opportunities for PTM Images
- Build and track sales pipeline
- Close new business deals w/ Stores; Buyers & Designers
- Manage direct sales in assigned terr.

#### **Requirements**

- Must have at least 2+ yrs successful track record
- Must be able to work w/ little direction, qualify & close deals
- Retail Experience is a plus
- Fluent in English. Apply to: [ptmimages@gmail.com](mailto:ptmimages@gmail.com)

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