

# GREEN SHEET

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110 E. 9th Street, Suite B237  
Los Angeles, CA 90079  
Tel. 213.627.5930, Fax 213.624.9872  
[www.extrasecretary.com](http://www.extrasecretary.com)  
[greensheet@extrasecretary.com](mailto:greensheet@extrasecretary.com)  
[info@extrasecretary.com](mailto:info@extrasecretary.com)

MONDAY NOVEMBER 18, 2013

## C L A S S I F I E D

### POSITION OFFERED

#### SALES EXECUTIVE/MERCHANDISING

Well established branded manufacturer of better contemporary women's apparel seeks sales manager to manage all national showrooms, to expand current sales with majors, private labels, catalogs & specialty stores etc. compensation is: Salary + commission. If you are a dynamic, energetic, young pro with a positive attitude, computer literate and a team player, please email your resume to: [apparelhr@yahoo.com](mailto:apparelhr@yahoo.com)

#### Director of Department stores & Private Label Development

Looking for 5+ yrs exp managing & growing department store business such as Neiman Marcus & Nordstrom. Strong follow up skills on weekly selling & margin reporting. Must be aggressive about new business & product development. Exp with Aims or similar program is needed. Merchandising skills are a plus. Full time in the office, heavy travel required. Salary plus commission contact: [wendy@bedheadpjs.com](mailto:wendy@bedheadpjs.com)

#### Major Sales Rep Needed

Downtown LA Monday - Friday: 8:30am - 5:30pm Must have a min of 2 yrs exp w/ Majors at Corporate level. Must be proficient with Word, Excel & plus if proficient w/AIMS. We're looking for an enthusiastic fast learner who pays close attention to detail while completing high volumes of sales. Must be willing to travel. Email resume to: [rita@danielrainn.com](mailto:rita@danielrainn.com)

Seeking sales professional for multi-line showroom with a well-established luxury brand. Must have 2-3 year experience in West Coast better contemporary market with account following. Road and showroom sales. Salary + commission. Email resume to: [darlene@showroom701.com](mailto:darlene@showroom701.com)

#### Office Assistant / Receptionist

Busy LA office/showroom. Answer phones, good communication skills, friendly, assist customers with phone orders, multi tasker, good with follow up, excellent computer skills, organized. Experience necessary. Salary and benefits. Email resumes to: [hang450@aol.com](mailto:hang450@aol.com)

#### SEEKING WOMEN'S CONTEMPORARY SWEATERS SALES REP

Knitwear wholesaler and manufacturer creating contemporary branded and private label women's wear is seeking an established **IN HOUSE SALES REP** with 3-5 years' experience in sales. Applicant MUST have current working relationships with specialty stores, chains and majors.

- Relationships with Buyers / DMM /GMM level.
- Exp specific to selling contemporary apparel to department stores & specialty chains for a volume brand and / or private label wholesale company
- Set up appts & attend shows across the US
- Excellent closing skills
- Ability to identify & define trends in the mrktplace
- This is a Paid Position DOE + Commission

To apply please email: [anthea@missmorenala.com](mailto:anthea@missmorenala.com) your cover letter, resume and contact information for consideration. NO CALLS.

### POSITION OFFERED

#### Administrative Office Assistant/Receptionist

Busy NY showroom/Office seeks strong administrative person with excellent computer skills, very organized, good with follow up, answer phones, work with customers on orders, friendly, good communication skills. Experience necessary. Salary and benefits. Email resumes to: [hang450@aol.com](mailto:hang450@aol.com)

#### Sales Account Executive

**Sydney Evan**, a designer brand of fine jewelry found at exclusive stores, such as Bergdorf Goodman, Neiman Marcus & many of the best specialty retailers, is seeking a **Sales Account Executive**.

*Responsibilities include:*

- Selling to high end specialty retailers
- Opening new accounts
- Growing sales at existing accounts
- Working trade shows & trunk shows
- Merchandising assortments
- Analyzing businesses

*Desired Skills & Experience:*

Exp selling to high end specialty retailers and/or fine jewelry stores. Prefer someone w/ luxury brand exp & w/ a jewelry background. Great people skills & knows how to prospect & make a cold call. Must know how to merchandise an assortment & analyze a business. Should have a good understand of retail math & have good negotiating skills. Exp working at trade shows & trunk shows. Please email resume to: [jcaruso@sydneyevan.com](mailto:jcaruso@sydneyevan.com)

#### PTM IMAGES®

#### Inside Company Sales Representative

Great opportunity to join a well-established Home Décor Company who is offering several positions and is **open to candidates with Garment & Home Décor Backgrounds**. Wholesale Experience a must. Seeking enthusiastic & energetic sales people who are experienced in developing new business through building relationships & leveraging existing relationships.

**Ideal candidates must have the following attributes:**

- Must have a positive attitude
- Excellent communication skills
- Professional Attitude/ Self Motivated/ Assertive
- Must be enthusiastic and energetic
- Must love the phone
- Ability to generate new business
- Ability to build and retain relationships

**Primary Responsibilities:**

• Penetrate & develop the majors and discounters, off price retail accounts & new prospects through relationship building • Identify & develop opportunities for PTM Images • Build and track sales pipeline • Close new business deals w/ Stores; Buyers & Designers • Manage direct sales in assigned terr.

**Requirements**

- Must have at least 2+ yrs successful track record
- Must be able to work w/ little direction, qualify & close deals • Retail Experience is a plus • Fluent in English. Apply to: [ptmimages@gmail.com](mailto:ptmimages@gmail.com)

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110 E. 9th St. Suite B286  
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**ATTENTION**

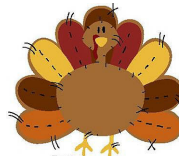
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**LG**

THANKSGIVING HOLIDAY



Happy Thanksgiving

**Extra Secretary wishes  
you a happy holiday!  
We will be closed  
Thursday 11/28 &  
Friday 11/29**

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Hair Shoppe Etcetra X Global Keratin

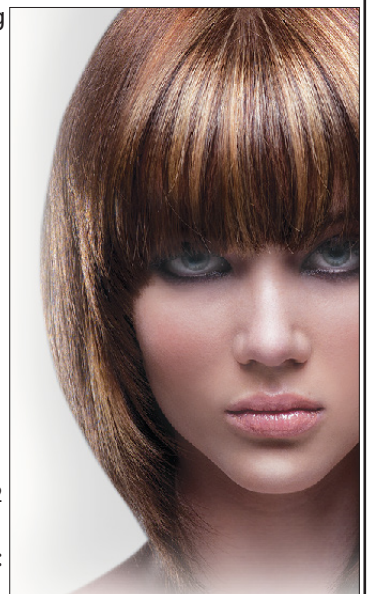
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213.622.8138

Open @ 7am for your convenience - CMC Suite B232



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