

GREEN SHEET

Rather GO Green Than BE Green Now on Recycled Paper

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MONDAY MAY 9, 2011

CLASSIFIED

POSITIONS OFFERED

Goorin Brothers – BOLD HATMAKING SINCE 1895 seeks Independent Sales Representatives (Multiple Territories)

Location

Southwest (Southern California, Arizona, Hawaii)

Northwest (Oregon, Washington, Idaho, Montana)

Rockies (Nevada, Utah, Wyoming, Colorado)

South Central (New Mexico, Texas, Oklahoma, Kansas, Nebraska, Arkansas, Louisiana)

Job Description: Seeking established independent sales reps or showroom agencies for multiple territories throughout the US. We need reps that already represent high-end, relevant fashion brands and also service an extensive account base. Reps that proactively call and visit accounts, focus strongly on gaining new and prospective accounts not only to increase sales, but ambassador our brand identity an image. We offer free samples, competitive commission structure, bonus contests, as well as performance tracking tools to better service accounts and generate sales.

Requirements

-Minimum 2 years as an independent rep in the fashion or related industry

-Must have established relationships with boutique or accessory accounts within designated territory

-Must focus on achieving sales goals while maintaining the integrity of the brand

-Participate and develop strong campaigns to market brand in territory

-Must have excellent sales, communication, and product presentation skills

-Needs to be proficient with computers, office, and organization skills

Responsibilities

-Actively seek out new accounts in alignment with our brand image and distribution plan

-Call on and schedule regular appointments for seasonal orders, as well as any new product offerings

-Responsible for meeting and exceeding sales and margin quotas as set by account and territory

-Vigorously pursue prebook orders by deadline

-Attend and pursue new regional and national tradeshows

-Communicate with internal sales team regarding account information, needs, and service issues.

-Develop sales promotions or contests for territory to encourage sales

-Develop tracking and reporting tools for all sales calls and activities

Experience

3 - 5 Years of related professional experience. Specialty retail, sales, and marketing experience in the Fashion industry

Please send resume and cover letter to:

mhanecak@goorin.com

POSITIONS OFFERED

Ever is looking for a Men's production pattern maker. Must have 5+ yrs experience in sportswear, denim, shrinkages, and excellent fitting/production skills. Proficiency in Tukatech is a must. Organized and able to Multi-task in a fast paced environment.

Please send resume to: steven@ever-us.com

Part Time Sales Assistant needed. Showroom experience preferred. Must be computer literate and detail oriented.

Please fax resume to: 213.623.3687

or email: jfranza@aol.com



NATIONAL JR. KNITWEAR MFR. SEEKING LA BASED ACCOUNT EXECUTIVE. MUST HAVE 3-5 YEARS EXP. WITH MAJORS. TRAVEL REQUIRED BUYER EXP. AND UNDERSTANDING OF RETAIL MATH A PLUS. SUBMIT RESUMES W/SALARY HISTORY TO: jobs@mightyfineinc.com or fax to: 213.226.8799

SITUATION WANTED

Better Contemporary, Missy Sales Pro with extensive specialty store account base. Excellent relationship with buyers is looking for a solid position with strong company. 310.686.3238

EXPAND DISTRIBUTION & RELATIONSHIPS

Expand your distribution and build stronger relationships with existing retailers, domestic or imports. 20+ year veteran of apparel business with major specialty chain contacts in moderate sector ranging from product mngr to divisional merchandise mngrs and vice presidents of companies. Proficient in Private label and product development. Call 818.645.6604

E-SALES COACH 4 INCREASED BUSINESS

Get the COMPETITIVE EDGE in demanding fashion market. E-Sales coach gives you the practical, systematic secret. Even one day of co-active training generates, immediately, INCREASED BUSINESS. Contact E-SALES COACH at 626.497.6447

NEW YORK SHOWROOM AVAILABLE

NY showroom has space available for a single contemporary line to rent half the showroom space. Located in a premier building in the heart of the fashion district. Available immediately. Contact Megan Tel: 212.840.7135 Email: Megan@nelnco.com Pictures are available upon request.

STUDIO SPACE AVAILABLE



AVAILABLE: 2nd story studio loft units (non-residential) w/ immediate freeway access located just 3 miles from the heart of the Fashion District. 300 sq feet to 2000 sq feet. Rent what you need.

Call for pricing Todd: 818.481.2261

C L A S S I F I E D

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IMPORT TECHNICAL SPEC WRITER

Duties include writing detailed Spec Sheets for Import Production Tech Packs along with all necessary measurements, pattern comments, diagrams, pictures etc. Must have knowledge of sewing construction. Exp. with Excel, Adobe Photoshop, Adobe Illustrator and all other pertinent computer programs. Minimum of 2 years required.

Excellent employee benefit package.

Please fax resume to Attn: H.R. 323.859.2499

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SPECIAL ANNOUCEMENT

Put Your Old Cell Phones To Good Use!
EXTRA SECRETARY
in partnership with american red cross



American Red Cross

The American Red Cross provides relief to victims of disasters and helps people prevent, prepare for and respond to emergencies. Your cell phone donation will help achieve their fundraising goals to continue their good work in your community. Drop off at EXTRA SECRETARY.

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LG



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213.388.7575

NOTARY SERVICE



EXTRA SECRETARY

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WILL TRAVEL (Additional Fee)

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-Salesman's equipment, mannequins/form, raw steel fixtures, etc.
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B-286.....213.239.8491

DENTAL OFFICE
Dr. Jay Khorsandi D.D.S.
B-225.....213.623.1129

EXTRA SECRETARY
FULL SERVICE PRINTING CTR
B-237.....213.627.5930

FASHION BOOKSTORE
Fashion Magazines, Books, etc.
A Lobby 19.....213.622.5663

HAIR SHOPPE, ETC. -
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TONY SHOE REPAIR
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Suite B211,
213.622.7463

INDUSTRY EVENTS

FASHION INDUSTRY CALENDAR DATES:

MAY 27 Friday

- sample sales

JUNE 13-16 Monday-Thursday

- Los angeles fashion market

JUNE 13-15 Monday-Wednesday

- transit los angeles shoe show

THE GREEN SHEET ON THE WEB

for the Green Sheet online go to:
www.ExtraSecretary.com

ADD EXTRA SECRETARY AKA THE GREEN SHEET ON

..and never miss an issue of the Green Sheet. Every Monday evening, you can find the latest issue posted on Extra Secretary's Facebook page.

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SPECIAL ANNOUCEMENT

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New Non-Profit Designer Resale Boutique
Benefiting Children with Special Needs

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Silverlining offers new, vintage, and gently used designer and fashionable merchandise for men, women and children, and serves as The Help Group's innovative vocational training center for students with special needs.

The Help Group is dedicated to serving children, adolescents, young adults and families with a wide range of special needs related to autism spectrum disorders, learning disabilities, ADHD, developmental delays, abuse and emotional problems.

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silverlining designer resale boutique

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www.thehelpgroup.org | www.silverliningresale.org |
ph 310.751.1483 | fax 310.751.1487
e-mail silverlining@thehelpgroup.org

Monday Closed Tuesday 11-6 Wednesday 11-6 Thursday 12-7
Friday 11-6 Saturday 11-6 Sunday 12-5