

GREEN SHEET

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MONDAY JANUARY 19, 2015

CLASSIFIED

POSITION OFFERED

eM Productions is looking for an **Operations/ A/R, A/P Manager** in Los Angeles.

This position will entail knowledge of QuickBooks, P&Ls, A/R, A/P, commissions processing, payroll, organization of contracts, operations and well as some HR. Knowledge of the fashion industry is important, plus strong organizational skills. Please email resume to: vera@emprds.com

ACCOUNT EXECUTIVE

Opportunity to join an established contemporary sportswear brand. This sales management position will be responsible for growing sales & the customer base nationally. Candidate must have exp in managing, directing & motivating a team of independent sales representatives as well as working directly with larger accounts. Proven ability to create & execute sales & marketing strategies a must. Based in LA with travel to trade shows & regional markets as needed. We provide good salary and bonus. Reply to: slpoad@yahoo.com

CUSTOMER SERVICE REP

Full time customer service rep wanted for a fast-paced sleepwear company. Require heavy phone communication with customers including order entry, up selling & cross-selling products. Must have customer service exp, great written/verbal communication skills, detailed-oriented, & consistent follow through. Responsibilities include (but not limited to): emails, phone calls, data entry, process returns, exchanges & refunds. Must be competent in AIMS, QuickBooks, UPS Worldship & Excel. Salary negotiable based on exp. Qualified applicants, please email your resumes only, no phone calls. Email resume to: miguel@bedheadpjs.com

PRODUCTION COORDINATOR

Well established yoga apparel company seeks Production Coordinator: Support in house buyer to expedite all cut tickets including dept store tagging & organizing, work closely with cutter & designer to manage all cuts into work, manage purchase orders of fabric buys on excel & quickbooks. Exp and/or education in the garment industry domestic required. Oversees production a plus. Come work by the beach! Please email resumes with subject Production Coordinator to: venicenewhire@gmail.com

BOOKKEEPER

Well established yoga apparel company seeks full charge Bookkeeper to handle the following: All vendor payables, receivables, bank deposits, receipt of goods & inventory, and bi-weekly payroll. Must have exp with quickbooks. Exp in the garment industry required. Come work by the beach! Please email resumes to: venicenewhire@gmail.com

POSITION OFFERED

Trendy & Fashion Forward Men's line is expanding and seeking a **National/International /Sales Representative/ Manager**, but not limited to, Duties & Responsibilities:

- Relationship management with buyers
- Following up direct sales leads
- Cold calling & researching new customers
- Keeping accounts updated on current & new collections
- Trade shows & on Road sales

Skills & Specifications:

- Strong remote and direct sales skills.
 - Solid negotiation skills.
 - Intimate knowledge of sales.
 - Excellent communication skills.
 - High presentation & demonstration skills.
 - Operate effectively under minimal supervision.
 - Prepared to travel anytime.
 - 3-5 years experience in sales
 - Must have Fashion industry experience
- Email: darlene@smashtrends.com

Showroom Sales Accounts Manager

We are looking for an experienced sales person who has an outstanding relationships buyers with speciality chain stores (Bebe,TJX, UO or Missy accounts are definite plus).

Please email your resume to:
le.colin@gmail.com

Allocation/Routing

Company requires an individual proficient in UPS & in routing large and small chain stores, with an understanding of and prior exposure to allocation. This person will be responsible for routing all outgoing shipments to customers & incoming from suppliers. Must be able to read, understand and follow routing guide procedures. This position requires computer literacy with email, excel, UPS, apparel industry software & various chain store logistics websites. Experience with scheduling helpful. Ability to communicate effectively both verbally & in writing is required. Apparel industry exp preferred. Bilingual Spanish/English is a plus. Wages commensurate with exp. Email: marsha@bbronson.com

REP WANTED

INDEPENDENT SALES REP

Independent Sales Rep Needed for women's better contemporary line of premium tees, tanks & knits. We are looking for a seasoned sales rep in need of an exciting new line to pitch to buyers of high-end specialty boutiques. Ideally our sales rep already has established connections in our market or has proven sales in another market but looking to break into women's contemporary. Compensation: highly competitive commission rates as well as the possibility of a base salary for the right candidate. Please reply to: nogreaternoless@gmail.com

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Hair Etcetra

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**SUN STATE TRADE SHOWS LLC
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March 9 & 10, 2015
Town & Country Resort & Convention Center

www.sandiegoapparelshow.com
chinds@sandiegoapparelshow.com

We invite you to join us at both shows or the one that fits your needs. These two shows are open booth shows with moderate booth fees, that the customers love! We hold 4 shows in Arizona and 2 shows in San Diego a year. Visit each show web site for more information. You will be able to find the show's application on line, with all the information for that show. Questions, contact us by email or phone at **805.987.9928**

SHOPS & SERVICES

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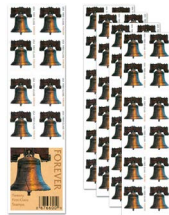
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**FIT MODEL
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35.5 - 36
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