

GREENSHEET

Published by: **EXTRA SECRETARY**
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MONDAY JANUARY 11, 2016

CLASSIFIED

POSITIONS OFFERED

ACCOUNT EXECUTIVE

Well-known women's contemp brand looking for exp'd Account Executive to manage specialty business in So. CA & Arizona. Responsible for growing existing business & expanding acct base. ESSENTIAL DUTIES AND RESPONSIBILITIES

- Analyze business & develop strategies to increase wholesale volume.
- Ability to drive sales through proactive management of accounts & meet sales projections.
- Participate in trade shows & local markets.
- Develop relationships w/ buyers.
- Road work/ travel is required.

QUALIFICATIONS

- 2-3 yrs exp in women's contemp wholesale fashion
- Bachelor's degree or higher
- Self-motivated & strong follow through
- Well organized & professional
- Excellent verbal & written communication skills
- Must be a team player w/ high attention to detail

BENEFITS

- Base salary plus commission
- Medical and dental benefits

Email: info@extrasecretary.com Subj: Account Exec.



SALES ASSISTANT

NYDJ Apparel is seeking an enthusiastic, detail-oriented Assistant reporting to Director of International & Specialty. Responsible for tracking calendars, appts, budgets, tradeshow prep & setup. Coordinating sample sets, product images & creation of linesheets via NuOrder. Assists in planning & maintaining inventory, order fulfillment & customer service. Reports selling for key accounts & regions. Exp w/ International, contemp or denim is required. Must be highly proficient w/ Excel & all MS Office applications.

BUYER / MERCHANDISER

NYDJ Apparel is seeking an experienced Buyer/ Merchandiser to support our Direct To Consumer businesses. Responsible for all facets of product assortment, buying & merchandising for NYDJ.com & NYDJ retail stores. Works cross functionally w/ planning, Ecomm, & retail teams to max sales & achieve financial goals. Min 5 yrs exp in buying & merchandising, in women's denim or sportswear. Exceptional communication & analytical skills. Exp in Blue Cherry preferred. Detail oriented, proactive, results oriented & a team player.

PLANNER

NYDJ Apparel is seeking an exp'd Planner to support our Direct to Consumer businesses. Responsible for financial planning for NYDJ.com & NYDJ retail stores. Key partner to the buyer/merchandiser. Min 3 yrs as a Planner in an ecommerce &/or retail environment. Expertise in Excel. Blue Cherry exp preferred. Exceptional analytical & communication skills. Detail oriented, proactive, results oriented & a team player. Sense of urgency & ability to multi-task.

Please send resume & salary history to:
eric.ueno@nydj.com

POSITIONS OFFERED



Lionel Handbags is a wholesale & private label handbag manufacturer. We are looking to hire an **intern** w/ understanding of the digital media landscape. Job duties include managing social media accounts as well as helping with marketing. Please contact Samantha. 213-622-0446

Samantha@LionelHandbags.com

J BRAND

GERBER PATTERN MAKER NEEDED

J BRAND is seeking a part time, experienced Gerber Pattern Maker, 1st – Production, must have Gerber, denim, and knit exp. Prefer 6-8 years min. Duration: 6-weeks. Please email resumes & hourly rate to: JBLAcareers@jbrandjeans.com

TRENDY & FASHION FORWARD MEN'S LINE

Is expanding & seeking a National/ International/ Sales Representative/ Manager

Duties & Responsibilities include but not limited to:

- Relationship management with buyers.
- Following up direct sales leads.
- Cold calling and researching new customers
- Keeping accts updated on current & new collections.

- Trade shows & on road sales.

Skills & Specifications

- Strong remote & direct sales skills.
- Should have solid negotiation skills.
- Intimate knowledge of sales.
- Excellent communication skills.
- Should have high presentation & demonstration skills.

- Should operate effectively under minimal supervision.

- Prepared to travel anytime.
- 3-5 years experience in sales.
- Must have fashion industry experience.

Email your resume to: Shawn@allagentsus.com



Kendall Miles Design, luxury women's footwear company, is looking for a National Sales Director

to oversee & manage all N. America activities as they relate to sales & distribution. This includes promoting, marketing & selling KMD products through effective use of product development, distribution, sales management, merchandising & administration to achieve company objectives in growth, quality, service & profitability.

This person is directly responsible for leading the strategic planning process, setting & achieving quarterly & annual revenue targets, profit goals, product initiatives & leading all sales efforts.

Email: kreynolds@kendallmilesdesigns.com

TURN OVER FOR MORE ADS
POSITIONS OFFERED / REP WANTED
SHWRM AVAIL / WANTED / SERVICES

C L A S S I F I E D

POSITION OFFERED

Scott-Thaler Creative Talent Group, INC
 Email: Bthaler@Scott-thaler.com
 Cell: 714-227-3458 Fax: 310-668-5890

Note: **Reincarnation Textile Resource** is an affiliate of Scott-Thaler.

We also broker apparel and textile closeouts. We find buyers for any excess inventory. Job titles may be deceiving so please send resume or call for a confidential appointment.

LA Area (Specifically Downtown Garment District) Bookkeeping / Accounting Position

Must know Quickbooks and AIMS, various accounting skills, and be computer savvy.

Contemporary Ladies Designer

Talented Creative Crossover expertise between the Young & Mature Lady. A combination of flair & elegance, enticing & classic. Forte & origination.

Showroom Financial Controller

Control and monitor all financial activities from a time, cost, and control efficiency standpoint. Knowledge of the phases and stages of sales, commissions and controlling the manufacturer's obligations to the whole process. Interfacing with C.P.A.'s and business consultants. Controlling accounts receivable and payable. Central office with multiple branches.

Sales Manager

Coordinate, educate, and lead the sales team. Leadership skills are a must. Candidate must be hands on & develop / maintain new accounts. Product knowledge of lingerie & sleepwear is a plus.

Vice President of Marketing / Sales for a Cosmetic Company

Executive leadership & direction of both domestic and international marketing. Product marketing management. Plan revenue goals based on brand recommendations and positioning in the various markets. Requirements: 7+ years of marketing experience in the color cosmetic s and skin care Industry with at least 4 years in senior management. Experience working with digital and online marketing with proven ability to connect with influencers.

SHOWROOM WANTED

LOOKING FOR SPACE FOR LA MARKETS

Looking for space for LA markets (Jan,17th) also possible all markets. Full time space will also be considered. 2nd 3rd or 5th floor.

Call (949) 240-1785

SHOWROOM AVAILABLE

Prime showroom location in trendy fashion building for sublease.

Email: info@extrasecretary.com

Put in Subject: Showroom Avail.

SHOPS & SERVICES

EXTRA SECRETARY
 FULL SERVICE PRINTING CTR
 B-237.....213.627.5930

FASHION BOOKSTORE
 Fashion Magazines, Books, etc.
 A Lobby 19.....213.622.5663

HAIR SHOP, ETC. -
 Hair, Nails, Wax, Massage Therapy, Supplies
213.622.8138

LUDGATE INSURANCE SERVICES
 Specialist in Life, Health, Disability, Long Term Care, Medicare Supplement Insurance
 Email: ludins@aol.com or 818.312.3165

OMID Travel & Tours
 Travel Agency
 B209.....213.629.6646

BAKERY NOSH
 Bakery, Breakfast, Lunch, Catering
 B203.....213.622.6245

REP WANTED

MUCHACHOMALO*

**FASHION SALES AGENTS/SALES AGENCY WANTED
 FULL COVERAGE NEEDED
 (New York, Los Angeles, Dallas)**

Based in Amsterdam, Muchachomalo is a brand conceived by a talented & motivated team of designers & artists. Launched in 2007, the brand marks the start of the underwear & socks phenomenon. Inspired by the lifestyle in S. Spain the brand name is Spanish for 'bad boy'. The philosophy is that in every man there is a boy- a bad boy!

Authentic Muchachomalo are prized for perfect fit, & is considered wearable art! In addition to underwear the collections include socks, lifestyle, beachwear, hoodies & more.

Commission based, trade shows expected.

If interested in North America, contact Bill Schmitt, 403-875-2170, email bill.schmitt@telus.net, President, DW Schmitt Global LTD, North American Distributor.

PARTNER WANTED

**PARTNER WANTED
 MULTI - LINE SALESMEN**

JUNIOR, MISSY and PLUS collections - needs a partner to help with the volume.
 Call Mark Warman 818.970.3327
 or email: dressme2@aol.com

MITCH STEDMAN



Mitch Stedman passed away Dec. 30th 2015. Born in Brooklyn May 23rd 1925. A young man with a smile and a light that was destined to be a successful man. Mitch Stedman was an icon in the fashion industry for over 60 years. 50 of those years were spent in the California Market Center. He and his late wife, Susan, were a destination showroom. Well known for quality product and a professionalism that will always be remembered.

Mitch was known to always have a smile, a kind word, an open heart and a caring ear.

Mitch fought for the rights of fashion wholesale reps in WA DC. Mitch believed in this industry and did his job with finesse and class. Mitch Stedman mentored many reps in this business and his legacy lives on.

He leaves behind his daughter, Gail, and son, Craig aka Si. He also leaves behind a memory to all those in this business he touched with his heart.

Mitch had a quote in life that is so true for the fashion industry. "If you keep looking back, you're just going to get a neckache." Mitch was a mensch of all mensch's. He will be sadly missed, but will always be in our hearts.

TRI R TELECOM
 Telephone Installation & Repair
 B-286.....213.239.8491

MONA TAILOR
 Men & Women Clothing Alterations
 CMC Olympic Bridge CGA11.....213.746.3340

CCL IT CONSULTING
 Computer Repair/Networking
 Chip Laza.....213.222.6225
chip@ccl-itc.com

TONY SHOE REPAIR
 Shoe, Handbag Repair & Keys
 Suite B211.....213.407.3199



Full Service Salon and Spa
 901 South Main Street
 Los Angeles, CA 90015
info@soleilbeautysalon.com
 tel: 213-593-9090