

GREEN SHEET

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MONDAY FEBRUARY 25, 2013

Published by: **EXTRA SECRETARY**
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CLASSIFIED

POSITIONS OFFERED

Chief Financial Officer/Controller

Fast-growing wholesale apparel company is looking for a CFO/Controller. Must have at least 7 yrs exp in accounting, cash flow management, financial reporting, management of account receivables/payables & factoring. Strong background in the apparel industry is important. Exp in establishing controls & asset management procedures for Inventory, Shipping and Fixed Assets required. Please email resume to: sales@bbronson.com

SALES EXECUTIVE POSITION AVAILABLE
Junior/import line looking for **IN-HOUSE or INDEPENDENT SALES REP.** Company has 2 well-established showrooms in dtla, but is looking to expand its business w/ national/international retailers. Candidates must have 3+ yrs exp & strong relationships w/ major accounts. Base + Commission. Please email resumes to: fashionresume2013@gmail.com

DISTRIBUTION MANAGER – BedHead Pajamas

Immediate opening for an exp'd (5yrs+) Distribution Manager to oversee all DC Operations in a fast paced, dynamic sleepwear company.

Requirements include (but not limited to):

- min 5 yrs of supervisory exp in the garment industry
 - manage a team of 6-10 people, including customer service
 - lead & develop fellow associates & supervisors by evaluating & monitoring their performance, providing feedback & training
 - must possess a strong knowledge of warehouse mgmt systems & how it relates to operational procedures including receiving, picking/packing, shipping, cycle counting, quality control, RMAs & stock replenishment
 - assist in planning & mgmt of daily work activities within the warehouse to expedite workflow
 - ability to work a flexible schedule to meet the needs of the business including peak seasons & special events
 - must possess strong oral & written communication skills in order to effectively communicate w/ vendors & all levels of employees
 - ensure inventory is received appropriately & efficiently processed in order to maintain its integrity
 - forecast staffing, workload & performance results to meet business demands
 - must have Knowledge of EDI & vendor compliance/routing guides for major dept stores
 - Must be highly motivated, detail oriented, energetic & willing to learn & adapt quickly in a fast paced environment.
- Candidate must be "hands on" and must be able & willing to move boxes up to 40 lbs.

Must be competent in QuickBooks, UPS WorldShip & Microsoft Office. FishBowl Inventory Software knowledge is desirable, but not required.

Please email resume to: miguel@bedheadpjs.com, phone calls will not be accepted.

POSITIONS OFFERED

NATIONAL SALES MANAGER FOR JEWELRY LINE

Established jewelry line looking for national sales mngr. Must have strong relations at better boutiques and key large accounts in NY and beyond. Entire US territory. Position can be based in NY or LA. Commission based. Email resume to: info@adinadesign.com

FREELANCE JEWELRY DESIGNER

Established jewelry line looking for freelance designer. Must understand trend, jewelry making process, able to translate to scale all design ideas. Huge opportunity for growth. Email resume to: info@adinadesign.com

Established wholesale women's apparel co. seeking **Sales Manager for ecommerce dept.** Tasks include but not limited to: daily management of sales team, customer service/support, expanding current sales & tradeshow sale. Must be goal oriented, w/ a positive attitude, mgmt exp w/ extensive knowledge of the apparel industry. Bilingual Spanish/English a plus. Please email resume to: wholesaleappareljobs@gmail.com

KILL CITY JEANS

Women's Denim Division Seeks
Sales rep / Independent / showroom or in house.
Must have exp in women's contemporary jeans and specialty store sales.
Supermotivated individual.
Send resume to: drew@killcity.net

FASHION DESIGNER

Fashion Design Services Available
For more information, please visit:
www.AtelierHayworth.com

ANNOUNCEMENT

FASHION INDUSTRY EXEC NEEDS OUR HELP

"I was diagnosed with stage 4 Chronic Kidney Disease. Thanks to a highly restricted diet, meds and a positive attitude, I have been able to remain stable but my last test results show that my kidneys are slowly breaking down.

I am sending this request for help. It has been a great life and with your help, it will continue. Please think about contributing a kidney.. If you do some research, you'll find out 1 is as good as 2 and the process is fairly simple for the donor. If you're not comfortable with this, and I TOTALLY UNDERSTAND that, please spread the word to all you know. If everyone sends this to their email lists, something good will happen. Please know that I feel and look great, better than ever, but my disease is not reversible so now if the time to act. My deepest appreciation and respect for all of you. Contact: donow@design-options.com"

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MARKET DATES

March 2013

Monday 3/11 - Thursday 3/14

Los Angeles Market

Thursday 3/21 - Saturday 3/23

Dallas Market

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