

GREEN SHEET

Rather GO Green Than BE Green Now on Recycled Paper

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MONDAY APRIL 11, 2011

CLASSIFIED

POSITIONS OFFERED

Production Manager Children's Industry

Inventory/contractors/ordering fabric and trim understanding patterns/markers & cutting pattern markers. Place cut orders. Multi task & computer savvy (Excel). Must be organized. Benefits available. Please email: citythreadsjoe@aol.com

POSITION OFFERED: PRIVATE LABEL CO.

Title: Account Manager

Department/Area: Apparel merchandising and sales

Position summary: Responsible for developing, establishing, and maintaining business relationships both internally and externally to accomplish revenue goals within the assigned area. The candidate is expected to adapt to the product and industry trends while managing activities with minimal supervision. Responsible for fabric and textile selection and transfers the needs of the customer to the products. Ability to anticipate customer preferences. Analyzing changing market trends and oversee production costs. Heavy focus on new business development.

Essential functions:

- Continuously maintain and apply product, market, and trend knowledge to satisfy customer's needs and meet customer's pricing requirements.
- Create seasonal presentations to grow current business and seek out new opportunities.
- Maintain and develop current and prospective business relationships.
- Communicate with overseas office to ensure customer's needs are met and act as a liaison to keep business running smoothly.
- Monitor sales performance against sales targets and form strategies to meet goals.

Qualifications: Candidate must be personable, sales oriented, and a willing team member. Five to ten years experience in related fields. Candidate should be able to work independently, act decisively, and have above-average planning and organizational skills. Excellent verbal and written communication skills are required. Strong fabric knowledge.

Please send resume and cover letter to:
admin.cfl11@gmail.com

POSITIONS OFFERED

BUSY MFGR NEEDS AN ASST. Must have some industry knowledge. Must be detail oriented and able to handle multi-tasks. Must have a car and a current license. Fax: 213.623.2062

Joey Showroom, a multi-line showroom that represents brands such as Black Halo, Maggie Ward, House of Harlow sunglasses and handbags, Romygold, just to name a few, is seeking a **West Coast Sales Rep** that has a great deal of specialty store business relationships and has dealt closely with, but not limited to the accessories sector of the industry which would include sunglasses, handbags, shoes, jewelry.

Requirements:

- Minimum of 1 year experience working in the wholesale industry.
 - Must be willing to travel. Twice a year to NYC for Coterie, Cala in San Francisco, Dallas Market, Las Vegas, just to name a few as well as visiting accounts on the road.
 - Strong communication skills, both via email and phone.
 - The ability to multi-task and have a strong sense of urgency.
 - A positive attitude to bring to the table as well as being a team player.
- Responsibilities include:**
- Helping to manage and grow the assigned territory for the collections granted.
 - Strengthen and build existing relationships with current account base.
 - Reaching sales goals.
- **Applicants must have a current account list and existing relationships with buyers!

Please submit cover letter and resume to info@joeyshowroom.com or fax them to 213.623.8703

YOUR AD HERE

email your ad to:
greensheet@extrasecretary.com

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Contact Lisa: 415.816.1487 or Tina: 310.500.8462

THE GREEN SHEET WEBSITE

for the Green Sheet online go to:
www.ExtraSecretary.com

REP WANTED


Passion for Fashion. New Contemporary Line. Rep Wanted. Must have portable DVD player. Call 714.610.2654

MARKET TUESDAYS

SHOP MARKET TUESDAYS at the cmc.

In between seasonal shows is a great time for retailers to load up on immediates at the cmc.

VIEW GREEN SHEET ON FACEBOOK

ADD EXTRA SECRETARY AKA THE GREEN SHEET ON 
..and never miss an issue of the Green Sheet. Every Monday evening, you can find the latest issue posted on Extra Secretary's Facebook page.

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SPECIAL ANNOUNCEMENT

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***UPCOMING INDUSTRY DATES TO NOTE:

APRIL 12, 19, 26 **Market Tuesday**

APRIL 30 **Sample Sales**

JUNE 13-15 **FOCUS**
[apparel & accessories show]

EXTRA SECRETARY

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Color or Black and White

We could meet/or do better than
what you're paying now.

Suite B237 ~ 213.627.5930

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Email: info@extrasecretary.com

NOTARY SERVICE



EXTRA SECRETARY

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WILL TRAVEL (Additional Fee)

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raw steel fixtures, etc.
B-282.....213.477.7175

CELL NET/THE PHONE MART
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B-286.....213.239.8491

DENTAL OFFICE
Dr. Jay Khorsandi D.D.S.
B-225.....213.623.1129

EXTRA SECRETARY FULL SERVICE PRINTING CTR
B-237.....213.627.5930

FASHION BOOKSTORE
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A Lobby 19.....213.622.5663

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SPECIAL ANNOUNCEMENT

The Help Group's
silverlining

a designer resale boutique | student training center

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Benefiting Children with Special Needs

SEEKING DONATIONS, SAMPLES, OVERRUNS
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Silverlining offers new, vintage, and gently used designer and fashionable merchandise for men, women and children, and serves as The Help Group's innovative vocational training center for students with special needs.

The Help Group is dedicated to serving children, adolescents, young adults and families with a wide range of special needs related to autism spectrum disorders, learning disabilities, ADHD, developmental delays, abuse and emotional problems.

Pick-Up Available | Tax Receipt Provided

silverlining designer resale boutique

12095 Washington Blvd. | Los Angeles, CA 90066
www.thehelpgroup.org | www.silverliningresale.org | f
ph 310.751.1483 | fax 310.751.1487
e-mail silverlining@thehelpgroup.org

Monday Closed Tuesday 11-6 Wednesday 11-6 Thursday 12-7
Friday 11-6 Saturday 11-6 Sunday 12-5

APPAREL MARKET TRANSPORT

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